



Irish Service Provider Boosts its Blockmail Service with M86 MailMarshal Service Provider Edition

Client:

Topsec Technology

Requirements:

Email Filtering

Filtering Solutions:

M86 MailMarshal Service Provider Edition

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Derek O'Beirne
Operations Manager
Topsec

Topsec Technology is Ireland's leading supplier of IT security and communications services and is the longest established anti-virus specialist in the country. Based in Dublin, Topsec Technology customers include major telecommunications companies, blue-chip clients in financial services, government departments and multi-nationals.

Today, one of their rapidly growing service offerings is the email security solution that Topsec Technology has branded as “Blockmail”. Blockmail is a complete email management and security service that continuously scans customers' email traffic to eliminate all email-borne viruses, malware and spam threats while quarantining any illicit content such as inappropriate images and specified key words.

As a service provider business, it is critical to Topsec to deploy only the best security technology available on the market. So in 2007, Topsec undertook a complete market search of the available content filtering solutions—benchmarking the offerings from a variety of vendors—to select a new email security solution for its Blockmail service.

After its exhaustive testing and selection process, Topsec chose M86 MailMarshal Service Provider Edition (SPE), a version of the award-winning M86 MailMarshal SMTP software with a toolkit and management interface specifically designed for service providers. M86 MailMarshal SPE enhances the Blockmail service by carrying out deep content inspection to tackle information security risks from spam, regulatory non-compliance and intellectual property theft. In addition, the SPE version brings fully Web-based consoles for both the managed service provider and their customers, giving the customers a high degree of self reliance and allowing the managed service provider extensive customisation of the packages and services they can offer.

“M86 MailMarshal SPE was an attractive solution because it offers very good security, was easily built into and hosted on our infrastructure. The toolkit allows us to provide a service that can be easily managed by our staff and tailored to meet the specific needs of each of our customers,” said Derek O'Beirne, Operations Manager at Topsec. “The software's centralised management console makes it easy for both Topsec staff and our customers to manage and enforce acceptable use policies, control user accounts and safely handle many thousands of messages,” he added.

“The deployment of M86 MailMarshal SPE has proved to be popular with current clients and strengthens our offering to new customers. It has proven to be an attractive and compelling offering that has positively supported us in recruiting new customers.”

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Operations Manager
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ABOUT M86 SECURITY

M86 Security is the global expert in real-time threat protection and the industry’s leading Secure Web Gateway provider. The company’s appliance, software, and Software as a Service (SaaS) solutions for Web and email security protect more than 24,000 customers and over 17 million users worldwide. M86 products use patented real-time code analysis and behavior-based malware detection technologies as well as threat intelligence from M86 Security Labs to protect networks against new and advance threats, secure confidential information, and ensure regulatory compliance. The company is based in Orange, California with international headquarters in London and development centers in California, Israel, and New Zealand.

M86 MailMarshal SPE offers Topsec the flexibility and granularity to tailor its Blockmail email security service to match the particular requirements of each customer. For example:

- **Policy control:** inbound and outbound email policy control can be tailored to meet customer requirements, with Topsec able to offer preset levels of policy control, or individually customizable policies, for each customer
- **Archiving:** email archives can be set up to be searchable by the customer
- **Reporting:** customers can be offered the ability to run their own reports in real time or run at preset intervals

“M86 MailMarshal SPE allows customers to devise and apply policies that ensure any mail attachments received or sent are appropriate to their individual business needs,” said Derek O’Beirne, Operations Manager at Topsec. “They may decide, for instance, not to allow mails to be sent or received containing video files or large image attachments, preferring instead to quarantine them for review. Blockmail can also be used to place legal disclaimers on every email sent from a customer organisation with specific wording for individual departments or subsidiaries,” he added.

The Blockmail service is used by customer organisations where email is integral to their business communication and drives their commercial success. Topsec has designed its Blockmail managed service solution to be the most secure, reliable and resilient way of protecting this critical business tool from the growing threat from all types of spam. It is a flexible service that enables the customer to set the parameters of what they consider appropriate or otherwise and change those settings as often as is necessary.

In addition to inbound threats, with M86 MailMarshal SPE content filtering, Blockmail customers can also use keyword recognition, or file size limits, to stop confidential information from being leaked and prevent malicious or inappropriate content emanating from their organisation. This is a key safeguard against any potential legal action that might arise from the transmission of email.

“Our success with our customers is based on always providing the best available security technology on a secure multimillion-Euro infrastructure, with round-the-clock support,” said Derek O’Beirne. “The deployment of M86 MailMarshal SPE has proved to be popular with current clients and strengthens our offering to new customers. It has proven to be an attractive and compelling offering that has positively supported us in recruiting new customers.”

Cybercrime has become a lucrative enterprise, with spammers deploying increasingly sophisticated tactics to bypass traditional content filtering solutions to steal data for financial gain. Because of this, the nature of email attacks is constantly changing and security service providers such as Topsec require solutions that are flexible enough to respond to new threats as they emerge.

“As a Service Provider, I want M86 MailMarshal SPE to be a product in constant development and I am pleased to say that M86 Security both listens to our input and is responsive to our needs,” said Derek O’Beirne. “I feel confident that our Blockmail customers can benefit from the best email security solution available today and for the future.”

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